REGIS CORPORATION System-Wide Location Counts

SYSTEM-WIDE LOCATIONS:	March 31, 2021	June 30, 2020
Franchised salons (1)	5,317	5,209
Company-owned salons (1)	826	1,632
Ownership interest locations	78	82
Total, System-wide	6,221	6,923
SALON LOCATION SUMMARY		
NORTH AMERICAN SALONS:	March 31, 2021	June 30, 2020
SMARTSTYLE/COST CUTTERS IN WALMART		
Franchised salons:		
Open at beginning of period	1,317	615
Salons constructed	—	4
Salons purchased from the Company	294	745
Salon openings	294	749
Franchise buybacks	—	(18)
Salons closed	(42)	(29)
Total Franchised salons	1,569	1,317
Company-owned salons:		
Open at beginning of period	751	1,550
Franchise buybacks	_	18
Salon openings		18
Salons sold to franchisees	(294)	(745)
Salons closed	(84)	(72)
Total Company-owned salons	373	751
Total, SmartStyle/Cost Cutters in Walmart Salons (1)	1,942	2,068

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Franchised salons: 2,508 2,340 Open at beginning of period 19 39 Salons sonstructed 19 39 Salon openings 62 224 Conversions (3) 2 55 Franchise buybacks (1) (9) Salons closed (214) (102) Total Franchise d salons 2,357 2,508 Company-owned salons: 2,357 2,508 Open at beginning of period 210 403 Salon openings 1 9 Less relocations (3) - (1) Franchise buybacks 1 9 Less relocations (3) - (1) Salon openings 5 18 Conversions (3) - - Salon openings 5 18 Conversions (3) 3 - Salon openings 5 18 Conversions (3) 3 - Salon solot to franchisees (43) (115) Salons closed (51) (26) Total Company-owned salons:	SUPERCUTS	March 31, 2021	June 30, 2020
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Conversions (3) 255Franchise buybacks(1)(9)Salons closed(214)(102)Total Franchised salons2,3572,508Company-owned salons:210403Open at beginning of period210403Salons constructed410Franchise buybacks19Less relocations (3)—(11)Salon openings518Conversions (3)3—Salons closed(43)(185)Salons closed(210)210Total Company-owned salons:124210Total Company-owned salons:2,4812,718MASTERCUTS64—81Salon openings—81Salon openings—81Salon solosed—81Salon solosed—81Salon solosed—81Salon solosed(43)(17)	Salons purchased from the Company	43	185
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Total Company-owned salonsTotal, Supercuts Salons (1)2,4812,4812,4812,718MASTERCUTSCompany-owned salons: Open at beginning of period64			
MASTERCUTSCompany-owned salons: Open at beginning of period64Franchise buybacks—Salon openings—Salons closed(43)	Total Company-owned salons	124	210
Company-owned salons:64Open at beginning of period64Franchise buybacks—Salon openings—Salons closed(43)	Total, Supercuts Salons (1)	2,481	2,718
Open at beginning of period64Franchise buybacks81Salon openings81Salons closed(43)(17)	MASTERCUTS		
Franchise buybacks—81Salon openings—81Salons closed(43)(17)	Company-owned salons:		
Salon openings-81Salons closed(43)(17)	Open at beginning of period	64	_
Salon openings-81Salons closed(43)(17)		_	81
Salons closed (43) (17)			
		(43)	(17)
	Total, Company-owned salons		

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Total, MasterCuts Salons (1)

PORTFOLIO BRANDS	March 31, 2021	June 30, 2020
Franchised salons:		
Open at beginning of period	1,217	766
Salons constructed	7	5
Salons purchased from the Company	71	545
Less relocations (3)		(1)
Salon openings	78	549
Conversions (3)	(2)	(55)
Salons closed	(60)	(43)
Total Franchised salons	1,233	1,217
Company-owned salons:		
Open at beginning of period	505	1,155
Salons constructed		6
Salon openings	—	6
Conversions (3)	(3)	—
Salons sold to franchisees	(71)	(545)
Salons closed	(164)	(111)
Total Company-owned salons	267	505
Total, Portfolio Brands Salons (1)	1,500	1,722
REGIS		
Company-owned salons:		
Open at beginning of period	102	
Franchise buybacks		126
Salon openings		126
Salons closed	(61)	(24)
Total Company-owned salons	41	102
Total, Regis Salons (1)	41	102
Total, North American Salons (2)	5,985	6,674
INTERNATIONAL SALONS (2):		

Franchised salons:		
Open at beginning of period	167	230
Salons constructed	1	—
Salon openings	1	—
Salons closed	(10)	(63)
Total Franchised salons	158	167
Total, International Salons (1)	158	167

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TOTAL SYSTEM-WIDE SALONS:	March 31, 2021	June 30, 2020
Franchised salons:		
Open at beginning of period	5,209	3,951
Salons constructed	27	48
Salons purchased from the Company	408	1,475
Less relocations (3)		(1)
Salon openings	435	1,522
Franchise buybacks	(1)	(27)
Salons closed	(326)	(237)
Total Franchised salons	5,317	5,209
Company-owned salons:		
Open at beginning of period	1,632	3,108
Salons constructed	4	16
Franchise buybacks	1	234
Less relocations (3)		(1)
Salon openings	5	249
Salons sold to franchisees	(408)	(1,475)
Salons closed	(403)	(250)
Total Company-owned salons	826	1,632
Total Salons	6,143	6,841
Ownership interest locations	78	82
Grand Total, System-wide	6,221	6,923

(1) The Franchise operating segment is comprised primarily of Supercuts[®], SmartStyle[®], Cost Cutters[®], First Choice Haircutters[®] and Roosters[®]. The Company-owned operating segment is comprised primarily of SmartStyle[®], Supercuts[®], Cost Cutters[®], and other regional trade names.

(2) Canadian and Puerto Rican salons are included in the North American salon totals.

(3) Relocations represent a transfer of location by the same salon concept. Conversions represent the transfer of one salon concept to another concept.

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